

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT				1. Contract ID Code Firm-Fixed-Price		Page 1 Of 20	
2. Amendment/Modification No. 0001		3. Effective Date 2007JAN31		4. Requisition/Purchase Req No. SEE SCHEDULE		5. Project No. (If applicable)	
6. Issued By U.S. ARMY TACOM LCMC AMSTAAQ-ADEBJ JACKIE KRAYENHAGEN (586)574-7483 WARREN, MICHIGAN 48397-5000 HTTP://CONTRACTING.TACOM.ARMY.MIL EMAIL: KRAYENHJ@TACOM.ARMY.MIL		Code W56HZV		7. Administered By (If other than Item 6) Code			
				SCD PAS ADP PT			
8. Name And Address Of Contractor (No., Street, City, County, State and Zip Code)				<input checked="" type="checkbox"/>		9A. Amendment Of Solicitation No. W56HZV-07-R-0024	
				<input type="checkbox"/>		9B. Dated (See Item 11) 2007JAN23	
				<input type="checkbox"/>		10A. Modification Of Contract/Order No.	
				<input type="checkbox"/>		10B. Dated (See Item 13)	
Code		Facility Code					
11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS							
<input checked="" type="checkbox"/> The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers <input type="checkbox"/> is extended, <input checked="" type="checkbox"/> is not extended. Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods: (a) By completing items 8 and 15, and returning <u>2 signed</u> copies of the amendments: (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.							
12. Accounting And Appropriation Data (If required)							
13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS It Modifies The Contract/Order No. As Described In Item 14.							
<input type="checkbox"/>		A. This Change Order is Issued Pursuant To: The Contract/Order No. In Item 10A.				The Changes Set Forth In Item 14 Are Made In	
<input type="checkbox"/>		B. The Above Numbered Contract/Order Is Modified To Reflect The Administrative Changes (such as changes in paying office, appropriation data, etc.) Set Forth In Item 14, Pursuant To The Authority of FAR 43.103(b).					
<input type="checkbox"/>		C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of:					
<input type="checkbox"/>		D. Other (Specify type of modification and authority)					
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input type="checkbox"/> is required to sign this document and return _____ copies to the Issuing Office.							
14. Description Of Amendment/Modification (Organized by UCF section headings, including solicitation/contract subject matter where feasible.) SEE SECOND PAGE FOR DESCRIPTION							
<p>Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.</p>							
15A. Name And Title Of Signer (Type or print)				16A. Name And Title Of Contracting Officer (Type or print)			
15B. Contractor/Offeror _____ (Signature of person authorized to sign)		15C. Date Signed		16B. United States Of America By _____ /SIGNED/ (Signature of Contracting Officer)		16C. Date Signed	
NSN 7540-01-152-8070 PREVIOUS EDITIONS UNUSABLE				30-105-02		STANDARD FORM 30 (REV. 10-83) Prescribed by GSA FAR (48 CFR) 53.243	

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Name of Offeror or Contractor:

SECTION A - SUPPLEMENTAL INFORMATION

A. The purpose of Amendment 001 is to revise the quantities for the Type III vehicles, Basic Issue Items (BII), Initial Service Package (ISP), Attachments and Components of End Item (COEI). As a result of the quantity revisions CLINS 0516 and 0517 have been reduced to one each and Attachment 002 has been reivsed.

B. A typographical error has been corrected in Section M 8.2 subfactor 2. The words "proposal and" have been inserted in the second sentence.

C. Two changes and a typographical error have been corrected in the Purchase Description in Attachment 01 as follows:

1. Change to paragraph 2.2, typo (transposing S and W)

2. Change to paragraph 3.9.2, sentence 3 (replacing MIL-STD-814 reference with MIL-HDBK-1791) changed:

3. Change to paragraph 3.11.1, sentence 1 and 2 (removing "Tier IV" and adding sentence "The certified engine shall NOT have a cooled EGR nor shall the fuel delivery system require a lubricity filter."

D. The Closing Date remains unchanged at 23 Feb 2007.

*** END OF NARRATIVE A 0002 ***

Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	SECTION B - SUPPLIES OR SERVICES AND PRICES/COSTS				
0209	<u>2ND ORDERING PERIOD PRODUCTION TYPE III</u> NOUN: TYPE III SKID STEER LOADERS SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	222	EA	\$ _____	\$ _____
0210	<u>2ND ORDERING PERIOD BII TYPE III</u> NOUN: TYPE II SKID STEER LOADER BII SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	222	EA	\$ _____	\$ _____
0211	<u>2ND ORDERING PERIOD ISP TYPE III</u> NOUN: TYPE III SKID STEER ISP SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	222	EA	\$ _____	\$ _____
0212	<u>2ND ORDERING PERIOD ATTACHMENTS TYPE III</u> NOUN: TYPE III SKID STEER ATTACH SECURITY CLASS: Unclassified	222	EA	\$ _____	\$ _____

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Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0213	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin <u>2ND ORDERING PERIOD COEI TYPE III</u> NOUN: TYPE III SKID STEER COEI SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	222	EA	\$ _____	\$ _____
0309	<u>3RD ORDERING PERIOD PRODUCTION TYPE III</u> NOUN: TYPE III SKID STEER LOADERS SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	264	EA	\$ _____	\$ _____
0310	<u>3RD ORDERING PERIOD BII TYPE III</u> NOUN: TYPE II SKID STEER LOADER BII SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	264	EA	\$ _____	\$ _____
0311	<u>3RD ORDERING PERIOD ISP TYPE III</u> <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	264	EA	\$ _____	\$ _____

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Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	NOUN: TYPE III SKID STEER ISP SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin				
0312	<u>3RD ORDERING PERIOD ATTACHMENTS TYPE III</u> NOUN: TYPE III SKID STEER ATTACH SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	264	EA	\$ _____	\$ _____
0313	<u>3RD ORDERING PERIOD COEI TYPE III</u> NOUN: TYPE III SKID STEER COEI SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	264	EA	\$ _____	\$ _____
0409	<u>4TH ORDERING PERIOD PRODUCTION TYPE III</u> NOUN: TYPE III SKID STEER LOADERS SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	403	EA	\$ _____	\$ _____

Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0410	<u>4TH ORDERING PERIOD BII TYPE III</u> NOUN: TYPE II SKID STEER LOADER BII SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	403	EA	\$ _____	\$ _____
0411	<u>4TH ORDERING PERIOD ISP TYPE III</u> NOUN: TYPE III SKID STEER ISP SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	403	EA	\$ _____	\$ _____
0412	<u>4TH ORDERING PERIOD ATTACHMENTS TYPE III</u> NOUN: TYPE III SKID STEER ATTACH SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	403	EA	\$ _____	\$ _____
0413	<u>4TH ORDERING PERIOD COEI TYPE III</u> NOUN: TYPE III SKID STEER COEI SECURITY CLASS: Unclassified <u>Packaging and Marking</u>	403	EA	\$ _____	\$ _____

Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0509	<u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	1	EA	\$ _____	\$ _____
	<u>5TH ORDERING PERIOD PRODUCTION TYPE III</u> NOUN: TYPE III SKID STEER LOADERS SECURITY CLASS: Unclassified				
	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin				
0510	<u>5TH ORDERING PERIOD BII TYPE III</u> NOUN: TYPE II SKID STEER LOADER BII SECURITY CLASS: Unclassified	1	EA	\$ _____	\$ _____
	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin				
	<u>5TH ORDERING PERIOD ISP TYPE III</u> NOUN: TYPE III SKID STEER ISP SECURITY CLASS: Unclassified				
0511	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	1	EA	\$ _____	\$ _____
	<u>5TH ORDERING PERIOD ATTACHMENTS TYPE III</u> NOUN: TYPE III SKID STEER ATTACH SECURITY CLASS: Unclassified				
	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin				
0512	<u>5TH ORDERING PERIOD ATTACHMENTS TYPE III</u> NOUN: TYPE III SKID STEER ATTACH SECURITY CLASS: Unclassified	1	EA	\$ _____	\$ _____
	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin				
	<u>5TH ORDERING PERIOD ATTACHMENTS TYPE III</u> NOUN: TYPE III SKID STEER ATTACH SECURITY CLASS: Unclassified				

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Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0513	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin <u>5TH ORDERING PERIOD COEI TYPE III</u> NOUN: TYPE III SKID STEER COEI SECURITY CLASS: Unclassified	1	EA	\$ _____	\$ _____
0516	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin <u>5TH ORDERING PERIOD VEHICLE HAND-OFF</u> NOUN: VEHICLE HAND-OFF SECURITY CLASS: Unclassified	1			\$ _____
0517	<u>5TH ORDERING PERIOD SPECIAL TOOLS/SPT EQUIP</u> NOUN: SPECIAL TOOLS/SUPPORT EQUIP SECURITY CLASS: Unclassified	1		\$ _____	\$ _____
0609	<u>Packaging and Marking</u> <u>1ST OPTION PERIOD PRODUCTION TYPE III</u> NOUN: TYPE III SKID STEER LOADERS SECURITY CLASS: Unclassified <u>Packaging and Marking</u>	211	EA	\$ _____	\$ _____

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Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0610	<u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin <u>1ST OPTION PERIOD BII TYPE III</u> NOUN: TYPE II SKID STEER LOADER BII SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	211	EA	\$ _____	\$ _____
0611	<u>1ST OPTION PERIOD ISP TYPE III</u> NOUN: TYPE III SKID STEER ISP SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	211	EA	\$ _____	\$ _____
0612	<u>1ST OPTION PERIOD ATTACHMENTS TYPE III</u> NOUN: TYPE III SKID STEER ATTACH SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	211	EA	\$ _____	\$ _____
0613	<u>1ST OPTION PERIOD COEI TYPE III</u> NOUN: TYPE III SKID STEER COEI SECURITY CLASS: Unclassified	211	EA	\$ _____	\$ _____

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Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0709	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin <u>2ND OPTION PERIOD PRODUCTION TYPE III</u> NOUN: TYPE III SKID STEER LOADERS SECURITY CLASS: Unclassified	211	EA	\$ _____	\$ _____
0710	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin <u>2ND OPTION PERIOD BII TYPE III</u> NOUN: TYPE II SKID STEER LOADER BII SECURITY CLASS: Unclassified	211	EA	\$ _____	\$ _____
0711	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin <u>2ND OPTION PERIOD ISP TYPE III</u> NOUN: TYPE III SKID STEER ISP SECURITY CLASS: Unclassified	211	EA	\$ _____	\$ _____
0712	<u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin <u>2ND OPTION PERIOD ATTACHMENTS TYPE III</u>	211	EA	\$ _____	\$ _____

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Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	NOUN: TYPE III SKID STEER ATTACH SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin				
0713	<u>2ND OPTION PERIOD COEI TYPE III</u> NOUN: TYPE III SKID STEER COEI SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	211	EA	\$ _____	\$ _____
0809	<u>3RD OPTION PERIOD PRODUCTION TYPE III</u> NOUN: TYPE III SKID STEER LOADERS SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	211	EA	\$ _____	\$ _____
0810	<u>3RD OPTION PERIOD BII TYPE III</u> NOUN: TYPE II SKID STEER LOADER BII SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	211	EA	\$ _____	\$ _____

Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0811	<u>3RD OPTION PERIOD ISP TYPE III</u> NOUN: TYPE III SKID STEER ISP SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	211	EA	\$ _____	\$ _____
0812	<u>3RD OPTION PERIOD ATTACHMENTS TYPE III</u> NOUN: TYPE III SKID STEER ATTACH SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	211	EA	\$ _____	\$ _____
0813	<u>3RD OPTION PERIOD COEI TYPE III</u> NOUN: TYPE III SKID STEER COEI SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin	211	EA	\$ _____	\$ _____
0909	<u>4TH OPTION PERIOD PRODUCTION TYPE III</u> NOUN: TYPE III SKID STEER LOADERS SECURITY CLASS: Unclassified	211	EA	\$ _____	\$ _____

Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0910	<u>Packaging and Marking</u>	211	EA	\$ _____	\$ _____
	<u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin				
	<u>4TH OPTION PERIOD BII TYPE III</u> NOUN: TYPE II SKID STEER LOADER BII SECURITY CLASS: Unclassified				
0911	<u>Packaging and Marking</u>	211	EA	\$ _____	\$ _____
	<u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin				
	<u>4TH OPTION PERIOD ISP TYPE III</u> NOUN: TYPE III SKID STEER ISP SECURITY CLASS: Unclassified				
0912	<u>Packaging and Marking</u>	211	EA	\$ _____	\$ _____
	<u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin				
	<u>4TH OPTION PERIOD ATTACHMENTS TYPE III</u> NOUN: TYPE III SKID STEER ATTACH SECURITY CLASS: Unclassified				
0913	<u>Packaging and Marking</u>	211	EA	\$ _____	\$ _____
	<u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin				
	<u>4TH OPTION PERIOD COEI TYPE III</u> NOUN: TYPE III SKID STEER COEI				

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Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1009	SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin <u>5TH OPTION PERIOD PRODUCTION TYPE III</u>	211	EA	\$ _____	\$ _____
1010	NOUN: TYPE III SKID STEER LOADERS SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin <u>5TH OPTION PERIOD BII TYPE III</u>	211	EA	\$ _____	\$ _____
1011	NOUN: TYPE II SKID STEER LOADER BII SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin <u>5TH OPTION PERIOD ISP TYPE III</u>	211	EA	\$ _____	\$ _____
	NOUN: TYPE III SKID STEER ISP SECURITY CLASS: Unclassified <u>Packaging and Marking</u> <u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin				

Name of Offeror or Contractor:

ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
1012	<div>5TH OPTION PERIOD ATTACHMENTS TYPE III</div> <div>NOUN: TYPE III SKID STEER ATTACH SECURITY CLASS: Unclassified</div> <div>Packaging and Marking</div> <div>Inspection and Acceptance INSPECTION: OriginACCEPTANCE: Origin</div>	211	EA	\$_____	\$_____
1013	<div>5TH OPTION PERIOD COEI TYPE III</div> <div>NOUN: TYPE III SKID STEER COEI SECURITY CLASS: Unclassified</div> <div>Packaging and Marking</div> <div>Inspection and Acceptance INSPECTION: OriginACCEPTANCE: Origin</div>	211	EA	\$_____	\$_____

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Name of Offeror or Contractor:

SECTION J - LIST OF ATTACHMENTS

<u>List of Addenda</u>	<u>Title</u>	<u>Date</u>	<u>Number of Pages</u>	<u>Transmitted By</u>
Attachment 001	001 PURCHASE DESCRIPTION	31-JAN-2007	001	DATA

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Name of Offeror or Contractor:

SECTION M - EVALUATION FACTORS FOR AWARD
6 BASIS OF AWARD

a. Selection of Successful Offeror. The government plans to award one firm fixed price, five year requirements contract with five option years with an Economic Price Adjustment Based on Established Prices (see FAR 16.203-1(a)(1)) for years 6 through 10 for vehicle production and related services and data as a result of this solicitation. The objective of the SSL Program is to acquire a Type II and Type III Skid Steer Loader (SSL) that provides the Best Value to the government when evaluated in accordance with the criteria described below. The Best Value process is a process to select the most advantageous proposal that provides the greatest overall benefit in response to the requirement.

b. Evaluation. The Government will weigh the merits in Logistics, Technical Performance/Operating Load Capacity, Logistics Past Performance and Small Business factors against the evaluated price to the Government to determine which proposal, in its judgment, represents the best value. As part of the trade-off determination of best value, the relative strengths, weaknesses, and risks of each proposal will be considered.

c. Proposals found acceptable will be evaluated using a trade off process to determine which proposal provides the best value considering the five factors: Logistics, Technical Performance/Operating Load Capacity, Logistics Past Performance, Price and Small Business Participation.

d. Rejection of offers. The government may reject any proposal which fails to meaningfully respond to the Proposed Preparation Instructions specified in Section entitled "Instructions, Conditions, and Notices to Offerors" of the solicitation. Reasons for rejection include:

1. A proposal that omits significant material data and information required in Section entitled "Instructions, Conditions, and Notices to Offerors" of the solicitation.

2. A proposal that reflects an inherent lack of technical competence, or indicates a failure to comprehend the complexity and risks involved.

e. Risk Assessment. The government will assess the capability of each offeror in five factors: Logistics, Technical, Logistics Past Performance, Price, and Small Business. (See paragraph 7.1 below.) The government will assess the risk of successful performance. For the purpose of evaluation of proposals in response to this RFP, proposals shall be evaluated in terms of both proposal risk and performance risk as follows:

i. Proposal Risks. Proposal Risks are those risks associated with an offerors proposed approach in providing goods and services in accordance with the terms and conditions of the contract. Terms and conditions include, for example, the performance, quality, and timeliness requirements of the contract. The government will consider the following, and may take into account, other relevant considerations, when it assesses risk: (i) the feasibility and probability of the approach meeting specific requirements of the solicitation, (ii) the adequacy, precision, and clarity of the analysis techniques, including rationale, and (iii) the general quality of the proposal, including, for example, understanding of the requirement, completeness and thoroughness of the proposal. Proposal Risk is assessed by the Source Selection Evaluation Board (SSEB) and is integrated into the rating of the Logistics Factor, Technical Factor, Price Factor, Small Business Participation Factor.

j. Performance Risks. Performance Risks are those risks associated with the probability that an offeror will successfully perform the solicitation requirements as indicated by that offerors record of past and current performance. The SSEB will assess performance risk in the Logistics Past Performance Factor and the Small Business Participation Factor.

7 SOURCE SELECTION CRITERIA AND THEIR RELATIVE IMPORTANCE.

7.1 Best Value Evaluation

a. To determine the best value, the government will evaluate the following factors and subfactors.

FACTOR 1 LOGISTICS

- SUBFACTOR 1: Technical Service & Parts Supportability
- SUBFACTOR 2: Department of the Army Technical Manuals (DATMs)
- SUBFACTOR 3: Diagnostics

(Technical Service & Parts Supportability is more important than DATMs which are more important than Diagnostics)

FACTOR 2 TECHNICAL PERFORMANCE/OPERATING LOAD CAPACITY

FACTOR 3 LOGISTICS PAST PERFORMANCE

FACTOR 4 PRICE

FACTOR 5 - SMALL BUSINESS PARTICIPATION

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Name of Offeror or Contractor:

b. Logistics is more important than Technical which is more important than Logistic Past Performance. Logistic Past Performance is more important than price. Price is more important than Small Business Participation. Per FAR 15.304(e) when combined, the non price factors are significantly more important than price.

c. The closer the offerors evaluations are in the non-price factors, the more significant Price becomes in the decision. The fact that Price is not the most important consideration does not mean that it may not be the controlling factor: 1) in circumstances where two or more proposals are considered equal; 2) when an otherwise superior proposal is unaffordable; or 3) when strengths of a higher rated, higher priced proposal are not considered to be worth the price premium.

8 FACTOR 1, VOLUME 1: LOGISTICS.

The Logistics evaluation will be based on information received in the written proposal. Logistics has three sub factors: Technical Service and Parts Supportability, Department of the Army Technical Manual (DATM) Development and Diagnostics. For these sub factors, Technical Service and Parts Supportability is more important than DATM Development which is more important then Diagnostics.

8.1 Sub-factor 1: Technical Service and Parts Supportability.

8.1 The Army requires supportability for the SSL. The Army conducts operations in areas of the world with austere infrastructures and little or no host nation support. Therefore, the government desires a vehicle supportable with a global network to supplement its organic support capabilities. This support consists of all parts and technical services to be provided within the Continental United States (CONUS) and Outside Continental United States (OCONUS).

The government will evaluate the offerors proposal and prepare a narrative risk assessment based on the following:

Demonstrated and/or planned ability of the offeror to credibly provide global repair parts availability, and technical service network consisting of dealerships that employ technical service representatives certified by the manufacturer.

8.1.1 The government will evaluate the Offerors proposal and prepare a narrative risk assessment based on the demonstrated and/or planned ability of the offeror to credibly provide global technical service support for the SSLs. A technical service network consisting of dealerships that employ technical service representatives who are certified by the SSL OEM, are currently providing technical service support to significant quantities of equipment identical/similar to the offered SSLs, and are immediately available to assist Army units at the locations listed in 25.1.1., for hands-on service support will generally be considered a superior solution. Progressively higher risk of providing technical service support may be assigned to offerors having either no, or few, dealerships which offer technical service representatives (certified by the SSL OEM) in the areas specified 25.1.1. The service will be evaluated in meeting technical service requirements within 24 hours of the CONUS locations and 48 hours OCONUS locations specified in L.2.1.1.

8.1.2 The government will evaluate the Offerors proposal and prepare a narrative risk assessment based on the demonstrated and/or planned ability of the Offeror to credibly provide global repair parts availability for SSLs parts in accordance with Military Standard Requisition and Issue Procedures (MILSTRIP) Issue Priority Group (IPG) delivery requirements (urgent IPG I requisitions processed and shipped within 2-3 days of receipt, high priority IPG II within 5 days, and maximum of 10 days for routine IPG III). A parts support capability, which currently exists, and is successfully operating and can meet the MILSTRIP IPG delivery requirements, for significant densities of identical or similar equipment to the SSLs will generally be considered a superior solution. Proposed solutions that require greater or more extensive changes/additions to the Offerors existing part support system or cannot respond with MILSTRIP delivery standards may be considered as having progressively higher risk of credibly providing the required global parts support.

8.2 Subfactor 2 Department of the Army Technical Manual (DATM) development. The Government will evaluate the offerors proposal and prepare a narrative risk assessment based on the credibility of the offerors proposed processes to perform the requirements of RFP paragraph C.6 and the offerors overall understanding of the publications requirements. The evaluation will assess the risk that the proposed process will reflect an achievable approach which will result in successful performance of the publications requirements.

8.3. Subfactor 3. Diagnostics. We desire the vehicle with the capability to diagnose the greatest number of mission essential fault conditions in the SSL engine, Transmission, Hydraulics and brakes systems. A current vehicle offering completely embedded diagnostic capability is reflective of a system that minimizes the maintenance burden on the Army units and will generally be considered a superior solution. Those vehicles offering less than completely embedded diagnostic capability will generally be considered to impose a progressively higher maintenance burden on the Army units.

9 FACTOR 2, VOLUME 2: Technical Performance/TYPE III Operating Capacity.

The government will evaluate the offerors written proposal and prepare a narrative risk assessment of the ability of the offered vehicle to meet the required performance requirements and any proposed performance exceeding the required up to the desired performance requirements as specified in 3.10.1 and 3.12 of the Purchase Description.

Credit will be given for proposed performance above the minimum level up to the desired level of performance. Credit will not be given for exceeding the desired performance requirement, although proposed capabilities beyond the desired level of performance may reduce the assessed risk in meeting the specified capabilities.

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If an offeror is awarded a contract, all of his proposed performance levels will be incorporated into the contract as requirements to the extent that they were proposed and given evaluation credit.

10 FACTOR 3, VOLUME 3: LOGISTICS PAST PERFORMANCE

10.1 Logistics Past Performance The assessment of Past Performance will be based on the offerors and logistics subcontractors (if applicable) current and past record of contract performance within the last three years and the relevance of those contracts, as it relates to the probability that the offeror will successfully accomplish the required logistic effort. When addressing performance risk, the government will focus its inquiry on the offerors and logistics subcontractors record of performance as related to the Skid Steer Loaders logistics program requirements including;

- a. Technical: Conformance to specifications and standards of good workmanship/quality.
- b. Schedule: Adherence to delivery schedules, program schedules, and problem solving ability.
- c. Business Relations: Responsiveness, reasonableness, cooperative behavior, communicative behavior, and commitment to customer satisfaction.

10.1.1 A significant achievement, problem, or lack of relevant data in any element of the work can become an important consideration in the source selection process. A negative finding under any element may result in an overall high-risk rating. Therefore, offerors are reminded to include all relevant past efforts, including any demonstrated corrective actions, in their proposal. Offerors without a record of relevant Past Performance, upon which to base a meaningful performance risk prediction, will be rated as "Unknown Risk", which is neither favorable nor unfavorable.

10.1.2 In evaluating each offerors performance history, the government will look at the offerors delivery performance, and that of the logistics subcontractor, against the contracts original delivery schedule unless the delay was government caused. Schedule extensions that were the fault of the offeror, or a proposed subcontractors fault, even if consideration was provided, will be counted against the offeror. The government will also evaluate the past performance questionnaires in terms of Technical relevance to the SSL scope of work, Schedule and Business relations.

10.1.3 Additionally, the offeror may be evaluated based on other internal government or private source information. While the government may elect to consider data obtained from external sources other than the proposal, the burden of providing thorough and complete past performance information rests with the offeror.

11 FACTOR 4, VOLUME 4: PRICE

11.1 PRICE

1. The Price Factor evaluation will consider the total evaluated price . The assessment of total evaluated price will include an assessment of the reasonableness of the proposed prices. A price is considered reasonable if that price does not exceed what would be incurred by a prudent person in the conduct of competitive business.

2. The total evaluated price amount will be used in the trade-off evaluation. The total evaluated price amount shall include all CLINs and options. The total evaluated price amount for an Offeror shall use (for evaluation purposes only) the quantities on Attachment XXX, and shall be calculated per Attachment XXX. For calculation of the First Destination transportation charges, Attachment 0002 will use the simple average of the prices proposed per zone, multiplied by the total estimated quantity per year.

127 FACTOR 5, VOLUME 5: SMALL BUSINESS PARTICIPATION

12.1 SMALL BUSINESS PARTICIPATION

a. The government will evaluate the extent of small business concern participation, the complexity of the services, products or components to be subcontracted with U.S. small business concerns, and perform a risk assessment of offerors credibly achieving the governments goals for U.S. small business participation in performance of this contract. The evaluation of the extent of small business participation will be in terms of the percentage of total subcontracted dollars that the offeror credibly proposes to subcontract to U.S. small business concerns (SB, SDB, WOSB, VOSB, SDVOSB, HUBZone SB, and/or HBCU/MIs) in the performance of the contract. For the purpose of this evaluation, the extent of prime offeror (or joint venture partner/teaming arrangement) participation in proposed contract performance, where the offeror is a U.S. small business concern for the NAICS code applicable to this solicitation, will also be considered small business participation.

b. The evaluation of Small Business Concern participation will include the following:

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(1) The extent to which the proposal identifies participation of U.S. small business concerns (to include, as described above, the participation of the offeror if it is a U.S. small business concern). The extent of participation of such concerns will be evaluated in terms of the percentage of the total subcontract amount (to include, as described above, the extent of participation of the offeror if it is a U.S. small business concern). The statutory U.S. government goals for small business participation are: 23% SB, 5% SDB, 5% WOSB, 3% HUBZone SB, 3% VOSB and 3% SDVOSB. These goals will be used by the government in the evaluation of the extent of small business participation;

(2) The complexity of the items/services to be furnished by U.S. small business concerns; and

(3) An assessment of the probability that the offeror will satisfy the requirements of FAR 52.219-8 (as applicable to the offeror) and can achieve the levels of small business participation identified in the proposal. This assessment will be based upon both (a) a proposal risk assessment of the offerors proposed Small Business Participation approach, and (b) a performance risk assessment of prior achievements (past performance) in satisfying commitments and requirements under FAR 52.219-8;

*** END OF NARRATIVE M 0001 ***